



DEPARTMENT OF THE TREASURY
COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND
601 THIRTEENTH STREET, NW, SUITE 200 SOUTH
WASHINGTON, DC 20005

Michigan

University Bank (1998 BEA)

Location: Ann Arbor, Michigan
Award: \$22,130
Contact: Stephen Ranzini - (734) 741-5858

University Bank of Ann Arbor, Michigan, was awarded \$22,130 for increasing its deposits and consumer, single family housing, multifamily housing and business and agricultural loans in Ypsilanti and Lake County, MI. In total, the bank provided \$244,500 in financing. Lake County is one of the poorest rural counties in Michigan and has contains a Federal Empowerment Zone. University Bank is a state-chartered bank with total assets of \$55 million.

Neighborhoods, Inc. of Battle Creek (1996 CDFI)

Location: Battle Creek, Michigan
Award: \$1,350,000 grant
Type: housing loan fund
Service Area: Battle Creek, Michigan
Products: first and second mortgage loans, home improvement loans
Contact: Ms. Marta Howell - (616) 968-1113

Neighborhoods, Inc. is a nonprofit organization focused on the revitalization of distressed neighborhoods in Battle Creek, Michigan. It has a strong track record of restoring housing quality and market vitality in its target areas. Since 1991 Neighborhoods, Inc. has made \$8.5 million in loans -- 304 loans for home purchases and 309 loans for home improvements. The organization helps to stabilize residential area through a coordinated strategy of providing loans, real estate development of selective properties, individual credit counseling, pre-purchase training, and community improvement activities. A \$1.35 million grant from the CDFI Fund will provide a means to provide a greater number of purchase and home repair loans affordable to lower income families. This financial support will complement Neighborhoods, Inc.'s broad base of local support which includes corporations, banks, foundations, local government and community based organizations. The W.K. Kellogg Foundation is a key supporter and partner. Neighborhoods, Inc. is an NeighborWorks7 organizations.

Detroit Development Bancorporation (1996 CDFI)

Location: Detroit, Michigan
Award: \$3 million equity
Type: community development bank holding company
Service area: target area on Detroit's east side
Products: full service bank. small business loans, housing loans, real estate development and enterprise development
Contact: Ms. Ellen Burzynski - (313) 824-1050

This is a new effort for a comprehensive community development bank holding company with a strategic plan to revitalize a well defined investment area on the east side of Detroit. This presents a promising approach to achieve large scale community revitalization in Detroit. The CDFI Fund's \$3 million equity investment will be a major boost to a fundraising effort that may raise up to \$20 million in capital for this startup effort. The Detroit holding company, which will be established in stages, is designed to have three subsidiaries. A full service bank in the target area will provide small business loans and housing loans. and can leverage its equity many times over through deposits. A for-profit real estate development company will initially focus on the development of 500 houses for home ownership in a 30 square block area. A nonprofit enterprise development affiliate will have three functions -- small business assistance to strengthen small manufacturers in the region and businesses in the target area, creation of a labor force development strategy to link potential workers with employers' skill needs, and homebuyer training and prepurchase services for first time homebuyers. The Detroit based bank holding company will be a subsidiary of Shorebank Corporation.

Detroit Entrepreneurship Institute, Inc. (2nd Round – Presidential Awards for Excellence in Microenterprise Development – Excellence in Program Delivery: Developing Entrepreneurial Skills)

Location: Detroit, Michigan
Program Type: Comprehensive business training, technical assistance and business support services
Service Area: Detroit, Michigan
Target Group: Temporary Assistance for Needy Families (TANF) recipients and low-income individuals
Contact: Cathy McClelland, President and Chief Executive Officer – (313) 961-8426

The Detroit Entrepreneurship Institute, Inc. (DEI) provides a one-stop shop for aspiring microentrepreneurs. DEI is recognized for providing a uniquely comprehensive range of training, technical assistance and business support services targeted to welfare recipients and low-income individuals. DEI is a key welfare-to-work model to watch. DEI provides its clients with a no-cost, on-site business reference library, graphic design department, business computer center, and tax preparation service. DEI also provides its clients with access to a personal development counselor to help clients address non-business issues including domestic violence, substance abuse, affordable housing, and other household subsistence needs.

First of America Bank, NA (1998 BEA)

Location: Kalamazoo, Michigan
Award: \$81,670
Contact: Richard R. Spears - (616) 376-7210

First of America NA received an award of \$81,670 for increasing its consumer, commercial real estate, and business lending in the Detroit Empowerment Zone and Saginaw, Michigan. First of America also increased its single-family mortgage lending in distressed communities in Springfield, Illinois. First of America is a national bank with total assets of \$15.1 billion.

Michigan Housing Trust Fund (1999 CDFI-Core)

Location: Lansing, Michigan
Award: \$520,000
Type: Housing/Facilities Loan Fund
Contact: Christine A. Helbig - (517) 334-1684

Michigan Housing Trust Fund was founded in 1985 to provide capital and technical assistance to support the building and rehabilitation of affordable housing for low-income individuals and communities throughout Michigan. Its borrowers are community-based organizations developing affordable housing for low- and moderate-income families and individuals. The CDFI Fund's \$520,000 award (\$500,000 capital grant, \$20,000 technical assistance grant) will support the growth of the organization's lending activities.

Standard Federal Bank (1999 BEA)

Location: Troy, Michigan
Award: \$1,122,886
Contact: Craig S. Randle - (248) 643-9600

Standard Federal Bank of Troy, Michigan received an award of \$1,122,886 for increasing its consumer, single-family and multi-family housing, commercial real estate and business lending. In total, the bank provided development and service activities totaling \$40 million in distressed neighborhoods. The bank is a federally chartered savings bank with total assets of \$19.5 billion.